



POWER UP!

6 customer support campaigns
for your productivity boost.

Safe and successful production

With the current economic conditions you may experience lower production requirements, it makes sense to address and implement service issues. Our experienced Customer Support team is here to help you and give your production a productivity boost.

With our broad portfolio of services and support as well as our innovative digital products, we ensure that you can manufacture efficiently every day. At the same time, we ensure that your employees make the best possible use of the high-quality Bihler equipment and that you can adapt your production to new tasks at any time.

Benefit from our exclusive offers until 15.11.24.

Contact us. We will be happy to advise you.

Yours, Markus Schnöll
(Sales Manager)



Customer support in all four phases

Machine Lifecycle



Development/ Planning

- Manufacturing process development
- Software bNX
- Material tests
- Welding tests
- Prototyping
- WebApp Bihlerplanning



Setup

- Basic seminars
- Individual training
- Plant specific consulting
- Commissioning
- Start-up support
- Spare parts packages initial supply



Optimization

- Analysis and Offline VC 1 (Bihler Digital App)
- Optimization cutting tool
- System expansion
- Controller modernization
- Machine modernization



Production

- Technical customer support
- Production support
- Hotline with remote service
- Maintenance and servicing
- Original spare parts
- Individual spare parts management
- Repair service and loan equipment
- Animation and job management (Bihler Digital App)

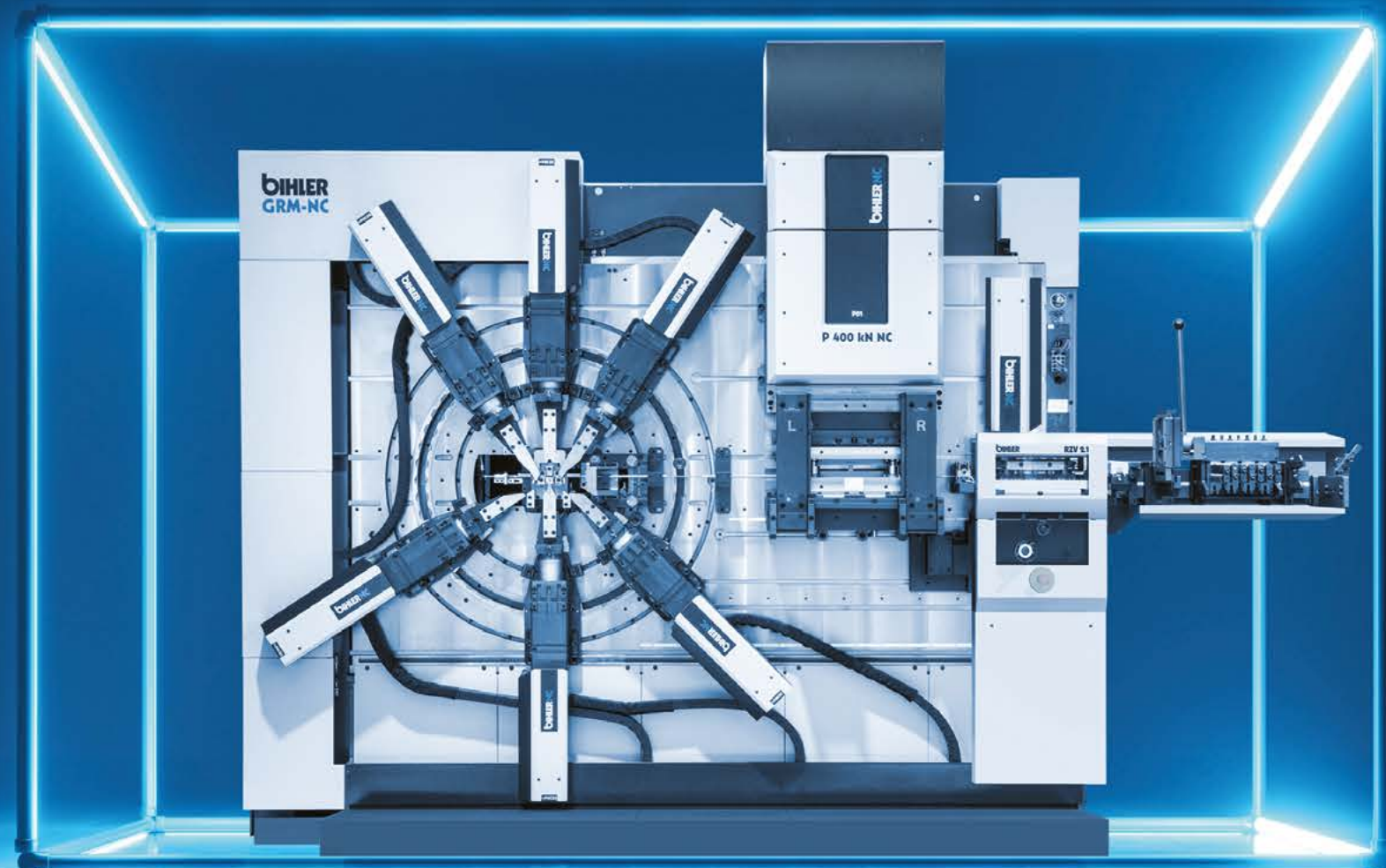
Bihler Digital

Digital stamping and forming technology

Digitalization is progressing rapidly. The focus is on the digital networking of products, machines, people, and processes and on cross-system data availability in real time. Bihler combines the real world of stamping and forming technology with the digital world to provide you with the best possible support for all these requirements.

With the "Bihler Digital App," you can increase the efficiency of your production. Thanks to the modularity of the digital application, you can optimize the full potential of your machine. The focus is on training your employees as well as analyzing and adapting the system. The application is plug & play and ready for immediate operation without any programming effort.

Special offer: Our experts will set up the Bihler Digital App for you. You save half the set-up fee and only pay 375 euros for the initial installation. You can then evaluate all modules for three months free of charge.



Consulting

Making better use of Bihler technology

To ensure your economic success and to enable your employees to use Bihler equipment safely and efficiently, we offer you a wide-ranging portfolio of practical seminars, tailored advice, and individual training courses. During these sessions, our specialists pass on their wealth of experience to your employees so that you can manufacture productively every day.



Mechanical stamping and forming machines and processing centers.

In this seminar, your employees will learn the basics of managing the various mechanical Bihler machines. In addition, our experts will introduce them to tooling techniques and innovative working practices.

Your benefit: After this seminar, your employees will have the basic knowledge to operate and maintain the Bihler systems and make tool-specific settings.



Assembly and adjustment of forming tools.

In this individual training course, we show your employees how to optimally mount and adjust a forming tool on a machine. In addition, our experts will teach your employees a defined and standardized procedure for optimum tool adjustment.

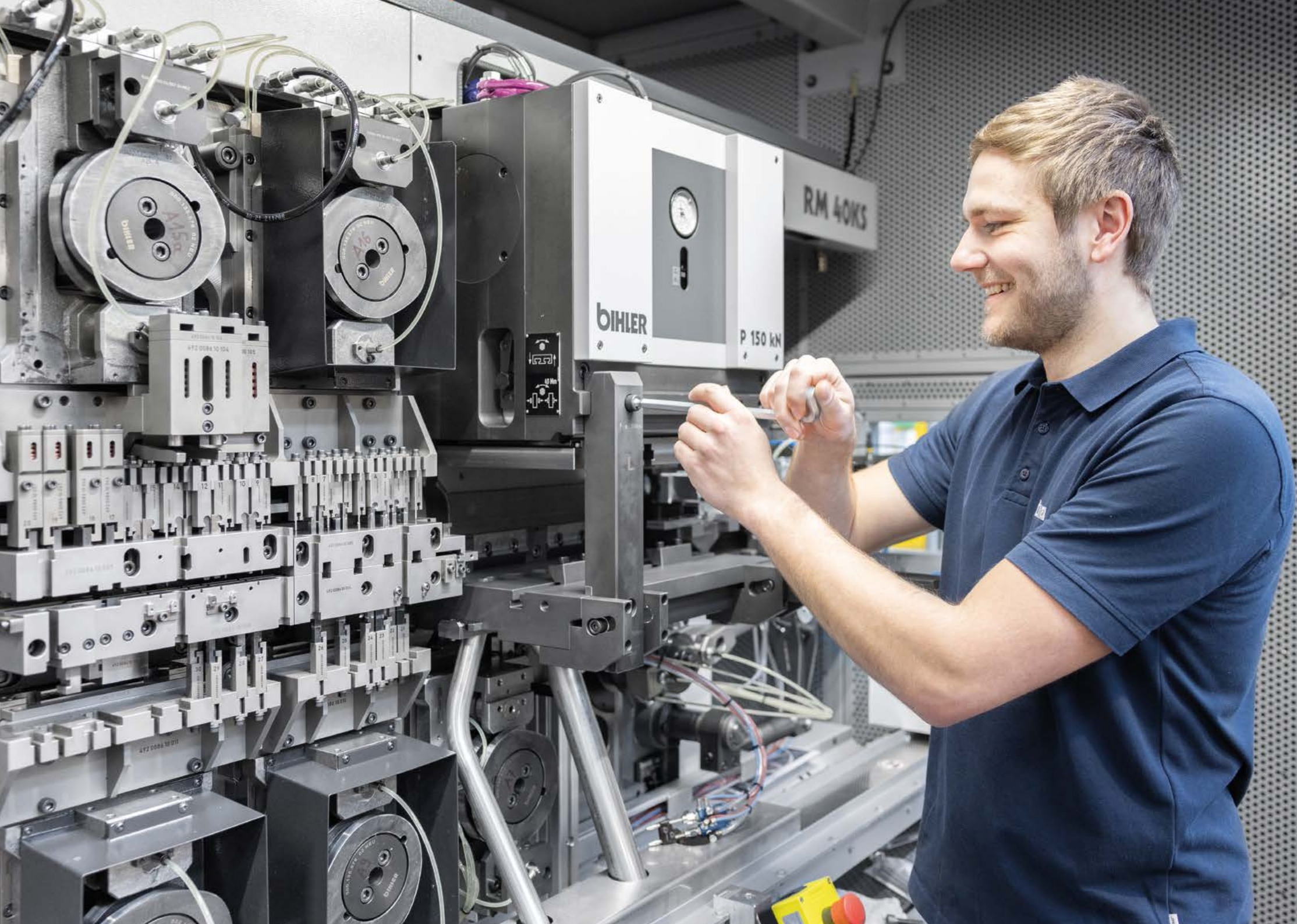
Your benefit: After this training course, your employees will be able to set up forming tools effectively and consistently.



Cutting tool optimization

In this consultation, our experts analyze the design of your cutting tools, inspect the actual tool components in detail and uncover design, process, and productivity weaknesses. They then work out the optimization potential and, within a target concept, list the solutions and effort required to realize the greatest potential. We then collaborate with you to implement the optimization measures.

Your benefit: Optimizing your cutting tools increases the service life of your cutting tools, improves the stamping results, and significantly increases the effectiveness and efficiency of your systems.



Flexible and reliable planning

Benefit from our state-of-the-art Bihler Kinematik_Express software at unbeatable conditions. License the software now for up to 36 months and adapt the term perfectly to your individual needs.

Your advantages at a glance:

- Attractive prices: Take advantage of our top product at fair prices
- Stable costs: The price remains constant over the entire contracted period - for maximum planning security and predictability
- Individual terms: Choose a license period between 6 and 36 months, according to your needs
- Flexibility: Extend the license period at any time to be able to react quickly to market changes

Future-proof through further training: Your key to success!

The world is changing rapidly and so are the technologies. Keep your finger on the pulse and secure your competitive advantage with specialized knowledge and skills. Our innovative training programs help you to adapt effortlessly to change and innovation.

Technical customer service

Inspection of your machines

Our experts record the current data of your Bihler machines directly on site, determine the condition of the individual machines and document the critical parts for a targeted supply of spare parts.

Your advantages:

- Faster response time in the event of machine failure if parts are already on site
- Avoidance of unplanned downtime and procurement of spare parts with sufficient lead time
- Comprehensive report with detailed documentation of the machine
- Updated data in Bihler's system
- If a maintenance contract is executed, it guarantees you continuous contact with Bihler and potentially no maintenance backlog



Special promotion "Inspection campaign"

- from 5 machines –**
1 inspection package free of charge (378,- Euro)
- 10 machines or more –**
2 inspection packages free of charge (756,- Euro)



Special promotion "Percentages on follow-up use"

- 5% on spare parts –**
ordered from the inspection reports of the promotion

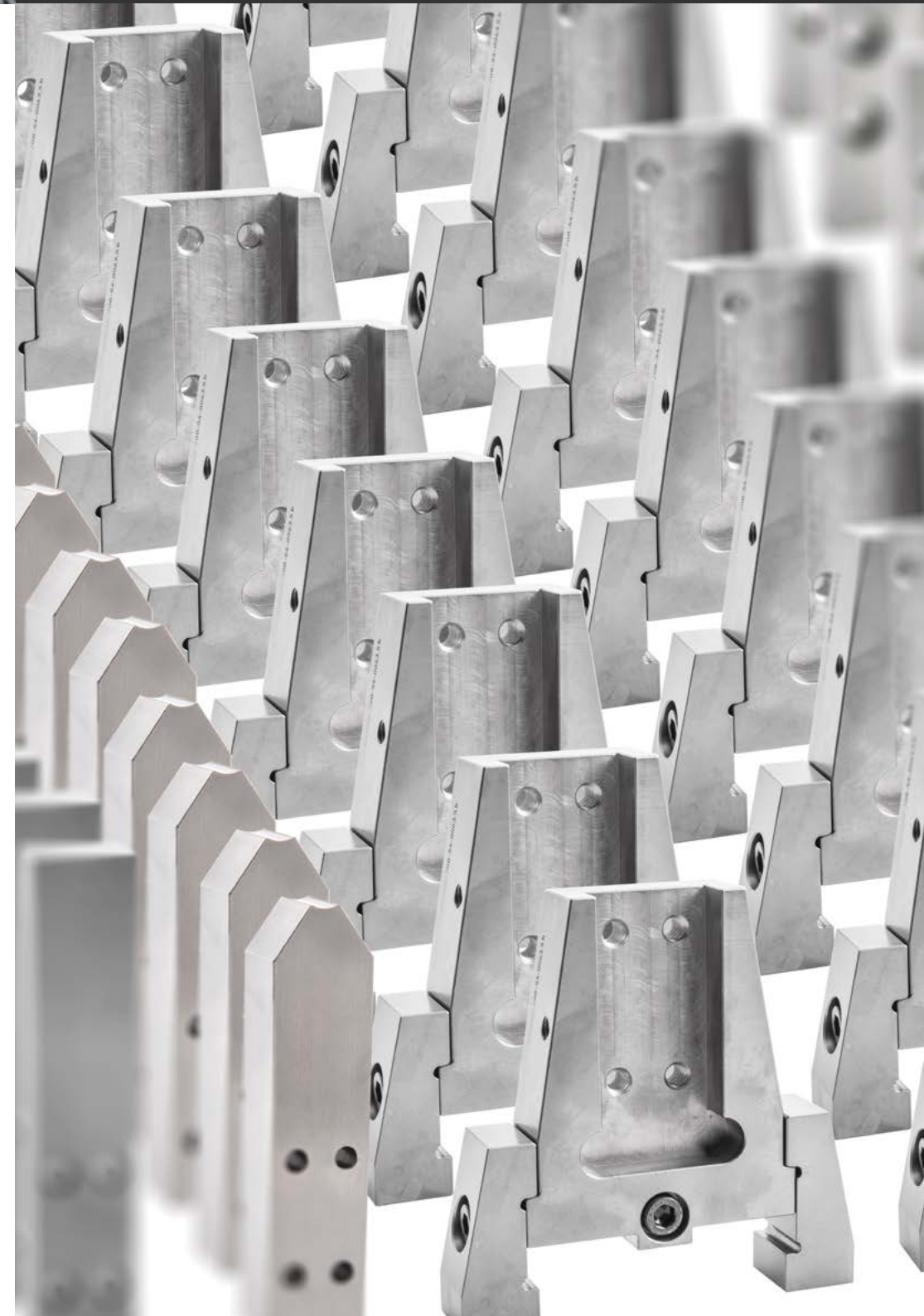
Original Bihler spare parts

Individual spare parts management

For even more reliability in your production, we offer you individual solutions - such as a tool storage contract. This ensures that replacement parts are immediately available for all tool wear parts. We also offer you individually tailored replacement and wear part packages for machine components that are critical to prevent failure, as well as customized consignment stock contracts.

Your benefits of a tool storage contract:

- Bihler will maintain a stock of your tool wear parts for you
- Immediate delivery for regularly required tool parts.
- Immediate access to inventoried parts
- No production downtimes due to long delivery times
- No additional costs for storage
- Additional discounts for larger purchase quantities



An economical alternative

Top quality pays off and refurbished Bihler machines are always an economical alternative - especially at a special price. With state-of-the-art machine and control technology, retrofit machines offer the same high standards as new machines. Benefit from these **special offers**:

Mechanical and electrical overhaul – Or you can have your existing Bihler machine completely overhauled mechanically and electrically by our experts.

Your advantages: Familiar technology with the latest control technology and options that otherwise only a new machine can offer. You also benefit from predictable production reliability and spare parts supply in the future.

We have overhauled the following machines for you (12-month factory warranty) and modernized them for upcoming projects:



GRM-80

with VC1-E control (2x)

Foreign sales (EU): 265.000 €

RM-40

with BC R control unit (2x)

Foreign sales (EU): 180.000 €

GRM-50

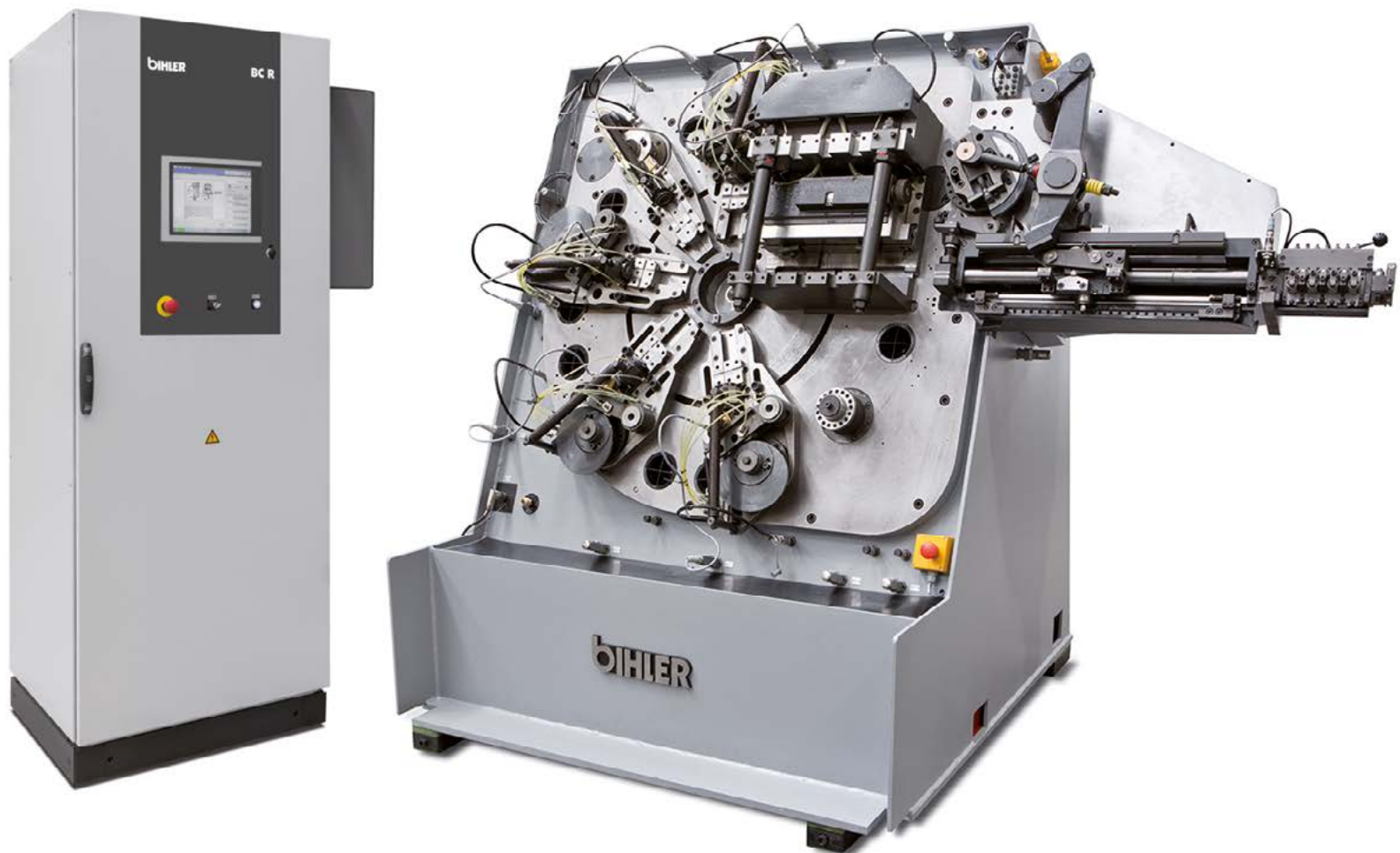
with BC R control unit (2x)

Foreign sales (EU): 195.000 €

RM-35

with BC R control unit (2x)

Foreign sales (EU): 185.000 €



Your contacts at Bihler



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